

Visionary Philanthropy

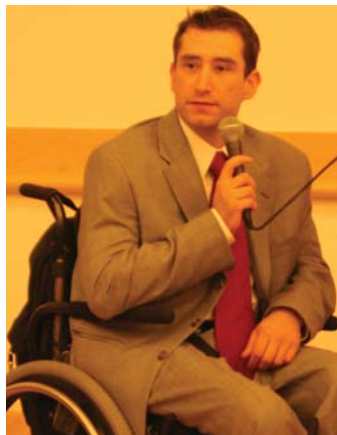
Gift Planning with You and the Lighthouse in Mind

Your Gift Helped Charles Fulham Defy the Odds

“My Lighthouse employment specialist gave me the support I needed, helped me regain my confidence and get a job,” recalls Charles Fulham, who turned to us after a car accident left him paralyzed and with vision loss. Charles could easily have given up. But armed with an indomitable spirit, he was able to recover, reinvent himself and remain undeterred in realizing his goals of going to college and getting a job.

Armed with adaptive computer equipment, Charles earned an Associate’s degree and sought help from Lighthouse Career Services staff, who equipped him with the interviewing and career-building skills needed to land a customer service internship at KeySpan Energy. KeySpan was so impressed with his performance, the company hired Charles full-time before his internship was completed.

Our Career Services staff help people who are blind or partially sighted to secure — and retain — jobs in the competitive marketplace. Employment specialists match qualified candidates like Charles with job openings across the employment spectrum and have placed numerous people in jobs throughout the New York metropolitan area. Our job retention



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Barbara Saltzman: A Visionary Philanthropist

As a long-time Lighthouse supporter, and Board and Executive Committee member, Barbara Saltzman has a special passion for the Lighthouse Child Development Center and our Scholarships and Career Awards Program — both provide young people who are visually impaired with the tools to become self-sufficient adults, pursue meaningful careers and lead productive lives. She strongly believes that everyone should have the opportunity to achieve his or her full potential. To support these and other vital Lighthouse services, Barbara has made our organization the beneficiary of a portion of her Individual Retirement Account (IRA).



“I’m an art collector, and enjoy reading, movie-going and the theater. I think no one should be denied opportunities to enjoy these activities based on vision loss or any other disability,” Barbara says. “But the Lighthouse can enable a person to better experience all that life has to offer. I’m especially impressed by services that help young people with vision problems go to college.

“Donating part of my IRA to the Lighthouse allows me to provide for my family and reduce my estate taxes, while helping to keep Lighthouse programs going. Bequests are critical to securing the Lighthouse’s future.”

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Your Gift ... continued from page 1

services help people who fear losing their jobs to loss of vision. We also work with employers to identify qualified candidates, make worksite accommodations and ensure accessibility.

“Nobody chooses to live with a disability, but you do have the choice of how to live,” says Charles, the 2006 recipient of the Lighthouse Syde Hurdus President’s Award, which is part of our annual Scholarships and Career Awards program. “With hard work and motivation, it is possible to still live a happy and successful life — many thanks to the Lighthouse for all its support.”

And many thanks to you, our generous donors, for helping Charles and countless others get back in the swing of life.



Barbara Saltzman ... continued from page 1

Barbara became involved with our organization after stepping down as President and CEO of MMD, Inc. (now Inventive), a leader in contract selling for pharmaceuticals. She became an industry consultant and established the Barbara Saltzman Charitable Foundation.

Barbara, who will chair our 2007 Winternight Gala for the second consecutive year, will be honored at the New York Chapter of the Association of Fundraising Professionals on National Philanthropy Day this November for her many contributions and gifts to the Lighthouse.



Leave Your Legacy of Hope with a Bequest

For more than a century, bequests have played a major role in funding our services that help people of all ages overcome the challenges of vision loss. A bequest is one way for you to support the Lighthouse long-term in its second century. It also allows you to make a significant contribution without giving up valuable assets during your lifetime while minimizing estate taxes.

If you’ve already remembered the Lighthouse in your will, please let us know so that we can plan accordingly and welcome you into **The Winifred and Edith Holt Society** (see page 3).

If you’re contemplating a bequest, consult your attorney. Our Office of Planned Giving also can advise you. For a free, confidential, non-binding consultation, call Annette I. Dorsky at **(212) 821-9443**. To learn more about charitable bequests, visit www.lighthouse.org/plannedgiving

Join us in our 101st year, as we move into our second century, redouble our efforts to help prevent vision loss — and provide hope when vision fails.

When You Bequeath Retirement Assets, You Reap Personal Rewards

Whether you've been saving for retirement through a traditional or Roth IRA, 401(k) or 403(b), consider the benefits of leaving such assets to the Lighthouse. Your beneficiaries will avoid paying steep estate and income taxes on them, and we will receive the full value of the assets left to the Lighthouse.

Should you be interested, please request more information by using the enclosed envelope or calling **(212) 821-9443**. To learn about alternative planned gifts, including charitable gift annuities and donating life insurance policies, visit www.lighthouse.org/plannedgiving

Whatever planned giving option you choose, you'll have the satisfaction of knowing that your gift is brightening the future for people living with vision loss. As a visionary philanthropist, you can help prevent vision impairment, its disabling consequences and empower people of all ages to enjoy productive and independent lives.



Consider this: Every five seconds, someone somewhere in the world goes blind.

And without intervention, the number of people with vision impairment — 161 million — is expected to double by 2020. That's why the Lighthouse is here to provide more critically needed healthcare services to preserve vision, prevent or reduce the disabling effects of vision loss, and help those who face impaired vision enjoy richer, fuller lives. As a member of the Lighthouse family through planned giving, you can continue to play an integral role in our success. Without your support, we would be unable to meet the growing needs of people with impaired vision.

Please use the enclosed envelope, or contact Annette I. Dorsky, our Planned Gift Manager, at **(212) 821-9443** or adorsky@lighthouse.org, with any questions. All inquiries are confidential.

Did You Know?

When you make a planned gift to the Lighthouse, you automatically become a member of **The Winifred and Edith Holt Society**, named for the sisters who founded Lighthouse International in 1905. This honorary society recognizes the generosity and foresight of individuals who have made provisions for the Lighthouse in their estate plans, enabling us to continue our mission into the 21st century. Membership benefits include invitations to special events and an annual luncheon. To learn more, visit www.lighthouse.org/donate/holt.htm

Great News!

The Senate passed the Pension Protection Act of 2006, which the President recently signed into law. This Act includes an important new provision that would permit donors age 70 1/2 to make tax-free distributions up to \$100,000 from their traditional and Roth IRAs to support qualified non-profit organizations like the Lighthouse.

Want to learn more about making a significant gift via your IRA? Call us at **(212) 821-9443**. Your generosity will mean so much to children who are visually impaired in our preschool, teens in our youth services, working-age adults in our Center for Career Services and older adults who are remaining independent at home with help from the Lighthouse.



Join Us for Our Special Events!

The Annual Holt Society Luncheon

Learn about new Lighthouse geriatrics and diabetes programs: **October 5** Call (212) 821-9443 for details

POSH Interiors Sale —

The Hottest House Sale in Town!

Shop at our first interiors sale, which extends our POSH Sale's tradition of "fashionable philanthropy" into your home • **Benefit Preview: October 18** • **Public Sale: October 19 and 20** Call (212) 821-9445 for details

The Catherine Kramer Concert Series

Enjoy the music of renowned jazz pianist Yo Kano: **October 13** • The Lighthouse Filomen M. D'Agostino Greenberg Music School Showcase: **November 17** • Call (212) 821-9660 for details

"The Music of Winternight" Gala

Dance the night away at our annual gala to benefit our Filomen M. D'Agostino Greenberg Music School: **March 7, 2007** Call (212) 821-9350 for details

Lighthouse International is dedicated to helping people of all ages overcome the challenges of vision loss.



LIGHTHOUSE
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Become a Visionary Philanthropist!

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